



DISCON Specialists

EA Enabling Recipes

Measurement and Control in line with Strategic Direction

✉ **Email**
 info@discon.co.za
Website
 www.disconspecialists.com
Phone
 (+27) 12 667 5975
LinkedIn
 https://www.linkedin.com/company/discon-specialists

Reason for Existence

Continuous measurement of the business, to ensure that the business is being executed in terms of the new strategic direction, is required as the final deliverable of the project.

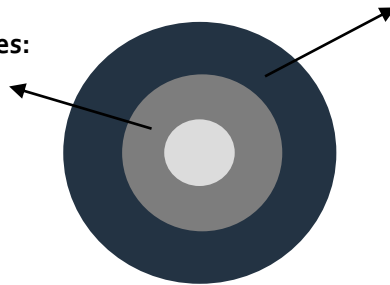
- A recipe to measure and keep track of the project, to ensure that the project delivers from a business point of view.
- Measurement and Control Mechanisms.
- Information regarding what must be reported.

1. Environmental Analysis

Investigate Categories of Information in the External and Target Environment.

Target Environment Categories:

- Supplier
- Customer
- Competitor
- Markets
- Stakeholders



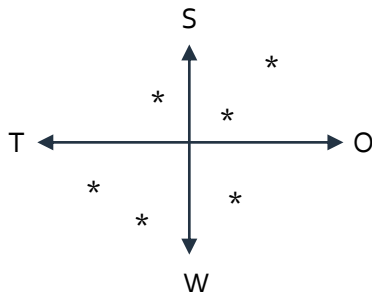
External Environment Categories:

- Political
- Economical
- Socio-Economical
- Geological
- Geographical
- Legislative
- Directional
- Industrial
- Cultural
- Demographics
- Technology

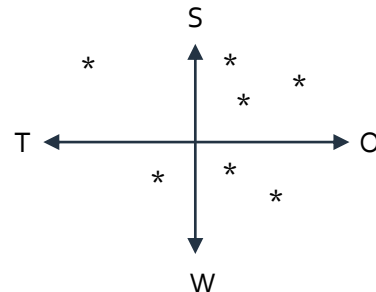


2. SWOT Analysis

2.1 Test the Business Engineering Project Performance Ability.



2.2 Test the Performance Ability of the Business.



3. CSFs

- 3.1 Resource Business Events.
- 3.2 Derive CSFs for the Project and for the Business from the SWOT analysis Completed.
- 3.3 Derive steps to resolve the CSFs.

4. KRIs & KRAs

4.1 Determine the Project Key Result Indicators (KRIs) and Key Result Areas (KRAs).

4.2 Determine the Business Key Result Indicators (KRIs) and the Key Result Areas (KRAs).



5. Map the KRIs and CSFs

5.1 Map the Project KRIs and CSFs.

5.2 Map the Business KRIs and CSFs.

		CSFs			
KRIs					

Intersection:

The question we need to ask here is: When I have measured the KRI, which CSF has been affected directly?

From each valid intersection I can derive which issues needs to be reported on, in terms of the particular CSF.

6. Measurement & Control Mechanism

Formulate a measurement / control mechanism from intersections. Each valid intersection contains information on:

- Measurement Mechanism
- Control Mechanism
- Report Mechanism
- Report Period
- Report Format
- Responsibility

7. Adjust the Project

Adjust the Project where required:

- Resources
- Acceptance Criteria
- GANTT Chart
- Deliverables