DISCON Specialists

EA Enabling Recipe

Package Evaluation

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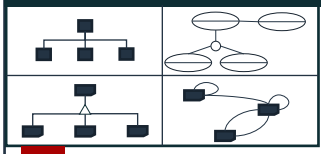
1.) Evaluation Criteria

1. _____
2. _____
3. _____

1.) Business Requirements < Package >



2.) Request for Proposal & Information

Compile RFP to determine:
- Fulfillment to business requirements
- Performance against evaluation criteria

RFP +

Vendor

3.) Package Offering

- Proposal
- Product Brochure
- Product Information

Package Information
- User Forums
- Brochures
- I.T. Authorities
- Publications
- Consultants

- Document packages not meeting order qualifier requirements
- Document reasons for disqualification

4.) Evaluation Criteria

1. _____
2. _____
3. _____

? Result indicates qualification

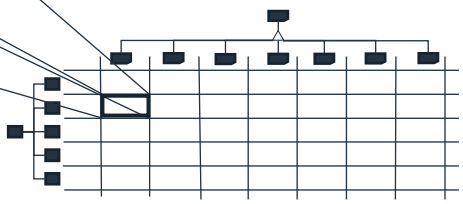
Repeat steps 3-9 until a sufficient number of options in shortlist has been reached, the best performer becomes the recommended package.

5.) Package Shortlist

1. _____
2. _____
3. _____

Level of requirement fulfilment as a %

6.) High Level Business Specification



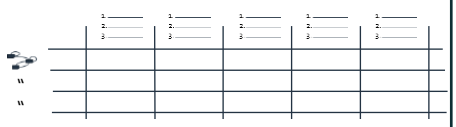
- 60%
- No commitment accounting
- Development

Specify:
- Level eg. 60%
- Detail of GAP
- Possible Solutions

Increased Function Data

7.) High Level Process Specification

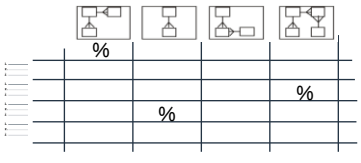
Package Process Definition



Increased Process Data

8.) High Level Semantic Specification

Package Data Definition



Increased Semantic Data

9,) Package Evaluation Result

- Function GAP
- Process GAP
- Semantic GAP
- Requirement Fulfilment

-GAP
-Required modules functionality
-Business Support

GAP Analysis

1. Colum total is yielding 0, indicates the package modules not required
2. Row totals yielding 0, indicates business function, process or semantic not fulfilled. This may require the selection of more than one package.