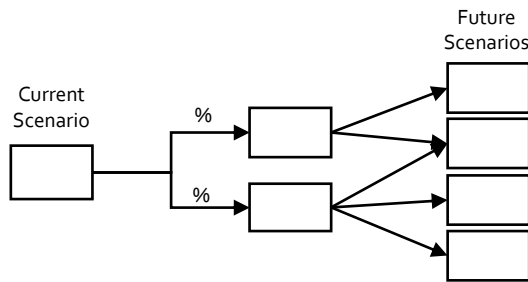




DISCON Specialists

Backward Engineering Recipe

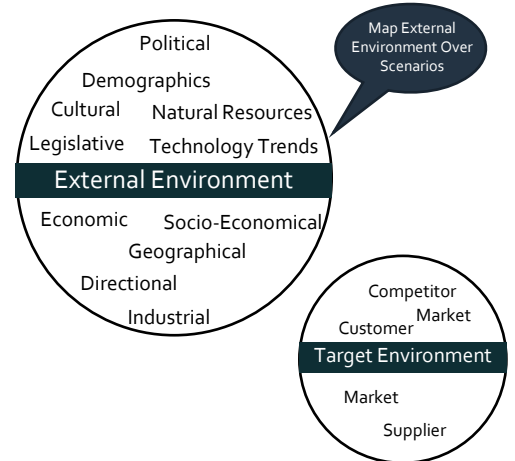
1.) Scenario Dependency Diagram (SDD)



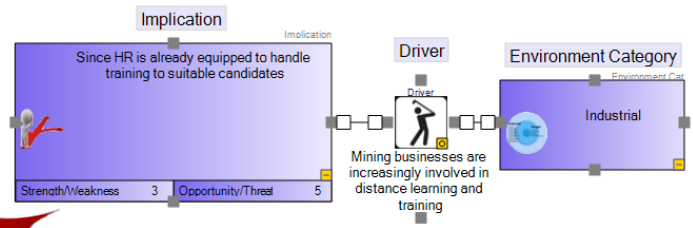
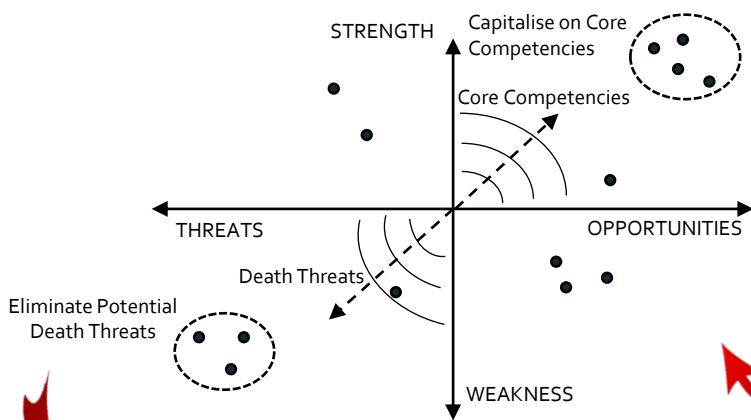
Anticipate the Future GOOD and BAD Business Scenarios and indicate the probability of Realisation for all scenarios using a SDD.

2.) Explore the Potential of both the Current Scenario & Future Scenario

Every business's goal should be to position the Internal Environment relative to the External & Target Environments. Studying the External & Target Environment according to categories of influence is done to derive the factors within these environments that will impact the business



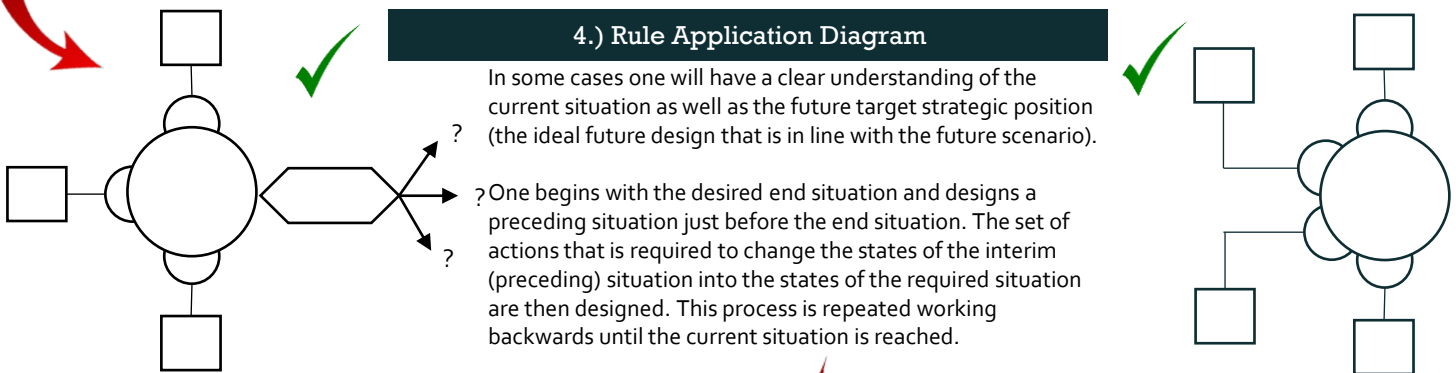
3.) SWOT Analysis



4.) Rule Application Diagram

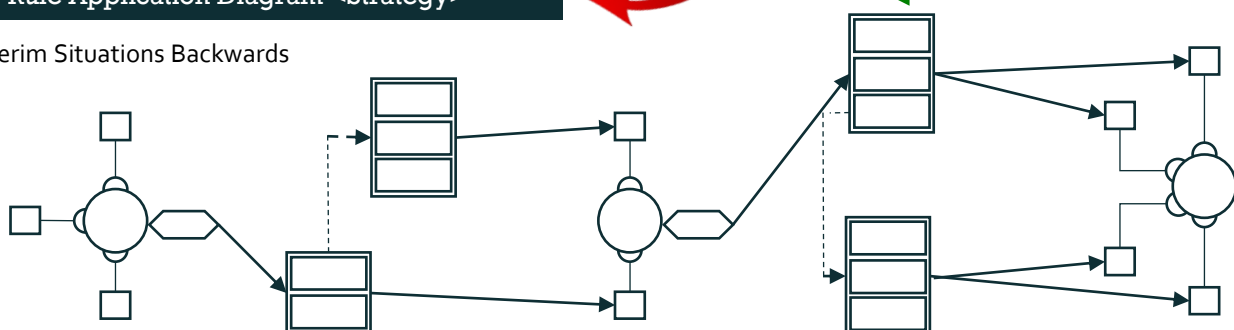
In some cases one will have a clear understanding of the current situation as well as the future target strategic position (the ideal future design that is in line with the future scenario).

? One begins with the desired end situation and designs a preceding situation just before the end situation. The set of actions that is required to change the states of the interim (preceding) situation into the states of the required situation are then designed. This process is repeated working backwards until the current situation is reached.



5.) Rule Application Diagram <Strategy>

Design Interim Situations Backwards



✉ Email
info@discon.co.za
🌐 Website
www.disconspecialists.com
📞 Phone
(+27) 12 667 5975
🌐 LinkedIn
www.linkedin.com/company/
discon-specialists